



## Company Overview





INDUSTRIAL



ENTERTAINMENT



RESIDENTIAL



RETAIL

## ABOUT US



RealtyLink, LLC, founded in Greenville, South Carolina in 1998, is a full-service real estate development company. Developments across the company include grocery-anchored shopping centers, power retail centers, single tenant build-to-suit, multi-family, industrial, self-storage, and mixed-use.

When you work with RealtyLink, you work with experienced real estate professionals who provide single-source project management. We have the in-house resources to deliver your project on time and within an agreed-upon budget.

As one of the Nation's top real estate developers, RealtyLink is the partner you can trust with all your development and property management needs.



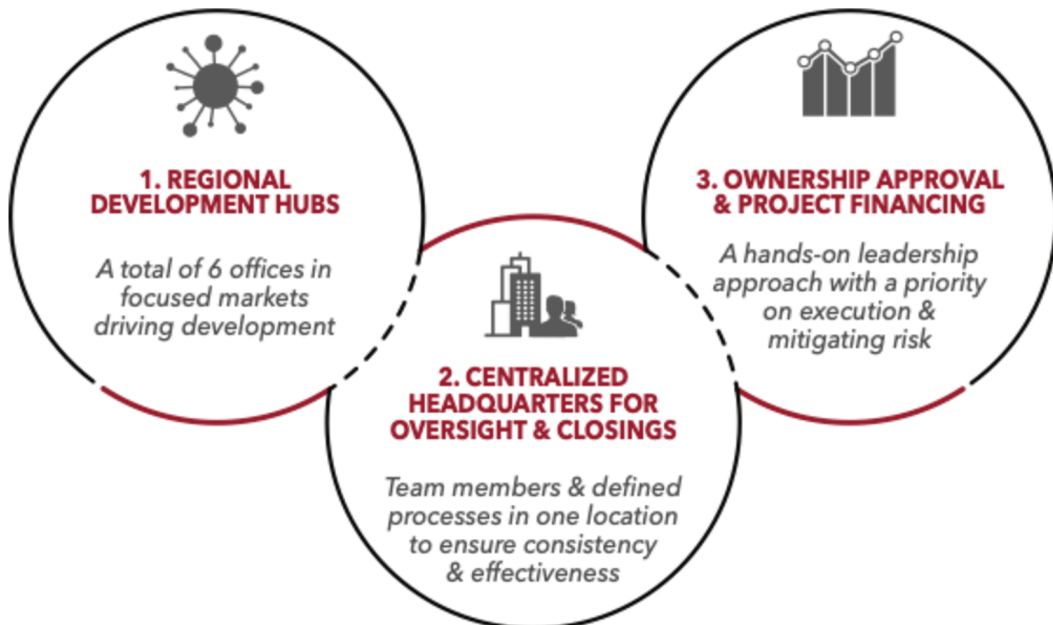
80% of our business comes from return RealtyLink clients. They return for the accountability, efficiency, and transparency we bring to the deal.



## OUR PROCESS



RealtyLink’s vertical integration of construction services, legal, lease administration, accounting, property management, and asset management has created a “can-do” attitude that seamlessly integrates with all our development partners.





## PRINCIPALS



**PHILIP J. WILSON, *Founding Principal***

Phil co-founded RealtyLink in 1998 to develop commercial real estate for retail and restaurant clients. Today, he manages and coordinates the operations of RealtyLink's various development companies.



**NEIL WILSON, *Founding Principal***

Neil co-founded RealtyLink in 1998 and manages various development companies and their projects. He's managed preferred development programs for Kohl's and Staples, as well as build-to-suit programs for Hardee's corporate units.



**JOHN C. (JACK) JAMISON, *Principal & Broker-in-Charge***

Jack became a partner at RealtyLink in 2001 to develop commercial real estate for retail and restaurant clients. Prior to joining RealtyLink, he spent 21 years at Ryan's Family Steak Houses, with two years in restaurant operations and nineteen as Director and Vice President of Development.



HEADQUARTERS  
Greenville, SC  
REGIONAL OFFICE  
Charleston, SC



REGIONAL OFFICE  
Birmingham, AL



REGIONAL OFFICE  
Atlanta, GA



REGIONAL OFFICE  
Jacksonville, FL



REGIONAL OFFICE  
Raleigh, NC  
REGIONAL OFFICE  
Charlotte, NC

## REGIONAL OFFICES



RealtyLink's vertical integration of construction services, legal, lease administration, accounting, property management, and asset management has created a "can-do" attitude that seamlessly integrates with all our development partners.



JOHN WHITSON | BIRMINGHAM, AL



LENN JEWEL | CHARLESTON, SC



JOSH LEWIS | ATLANTA, GA



DAVID ALLEN | RALEIGH, NC



JOE MAGUIRE | CHARLOTTE, NC



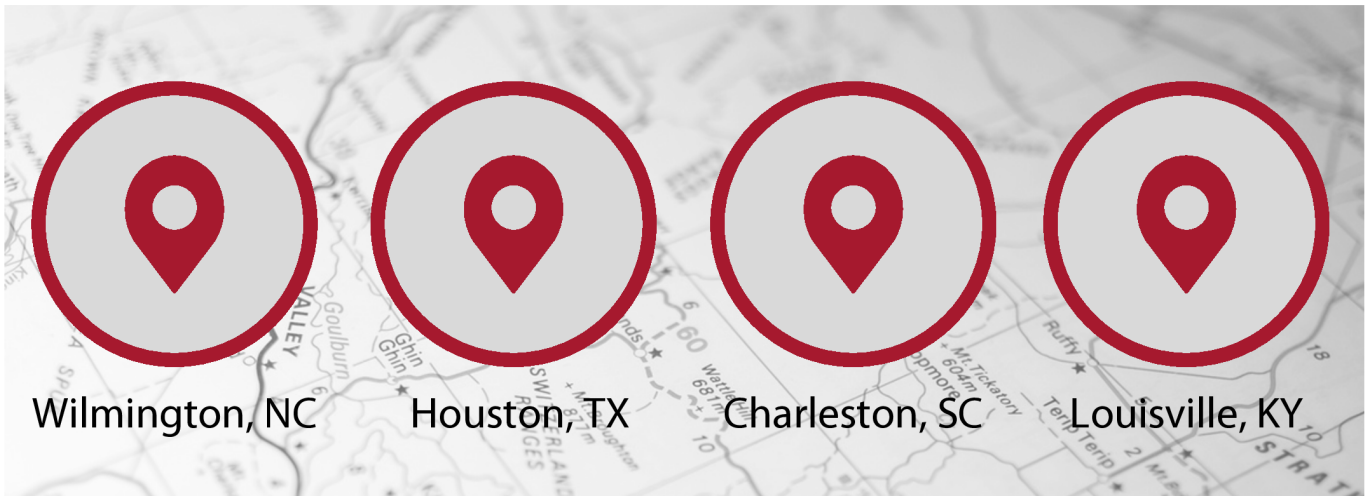
MICHAEL MCNAUGHTON | JACKSONVILLE, FL



## INDUSTRIAL



With the advent of last mile delivery and logistics, the industrial sector in America has seen continued growth in recent years. Through our analysis of markets with a strong workforce, necessary infrastructure, low vacancy rates, and an inadequate supply of Class A buildings, we have targeted specific markets to continue the expansion of this portion of our portfolio. Our strategy is to construct well-positioned and well-designed buildings available in markets with little or no vacancy.





## RETAIL



RealtyLink was built on a foundation of single-tenant build-to-suit developments and retail shopping centers. RealtyLink has earned a name in the retail industry as a top player and continues to construct some of the largest shopping centers in the country. By completing projects on time, within budget, and accomplishing the asset's strategy, we have continuously met tenant expectations and accomplished their corporate expansion strategies.

RealtyLink continues to pursue and develop retail projects in multiple formats including standalone build-to-suits, mixed-use retail, grocery anchored and power centers.

31% of brands say they plan on establishing or expanding their physical retail footprint in the next year.

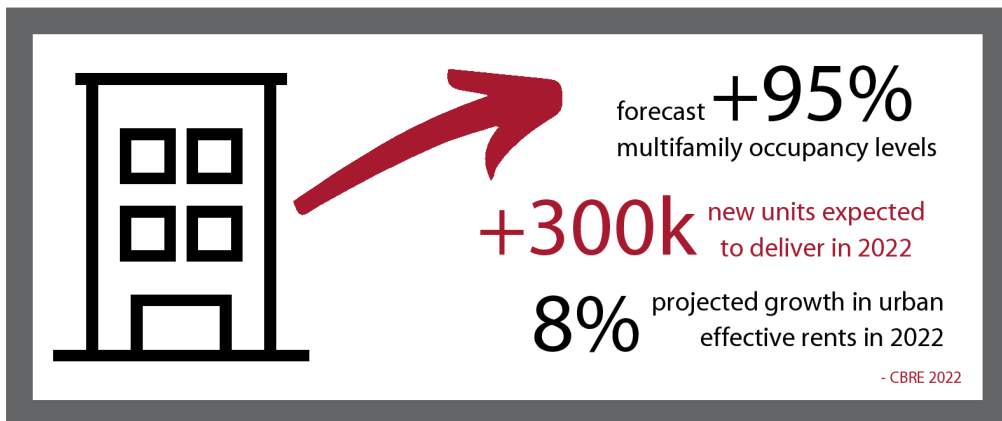
- Shopify.com



## RESIDENTIAL



More and more families in America are valuing the flexibility, convenience, and cost efficiency of living in an apartment complex. RealtyLink's expansion into this asset class has been one with attention to detail. Coupling energy efficient engineering with savvy designs and an uncompromising location, we have differentiated ourselves from other developers in select markets. Targeting garden style or mid-rise developments, we believe that there is in value specific markets that have been historically under-built and present a strong population growth.





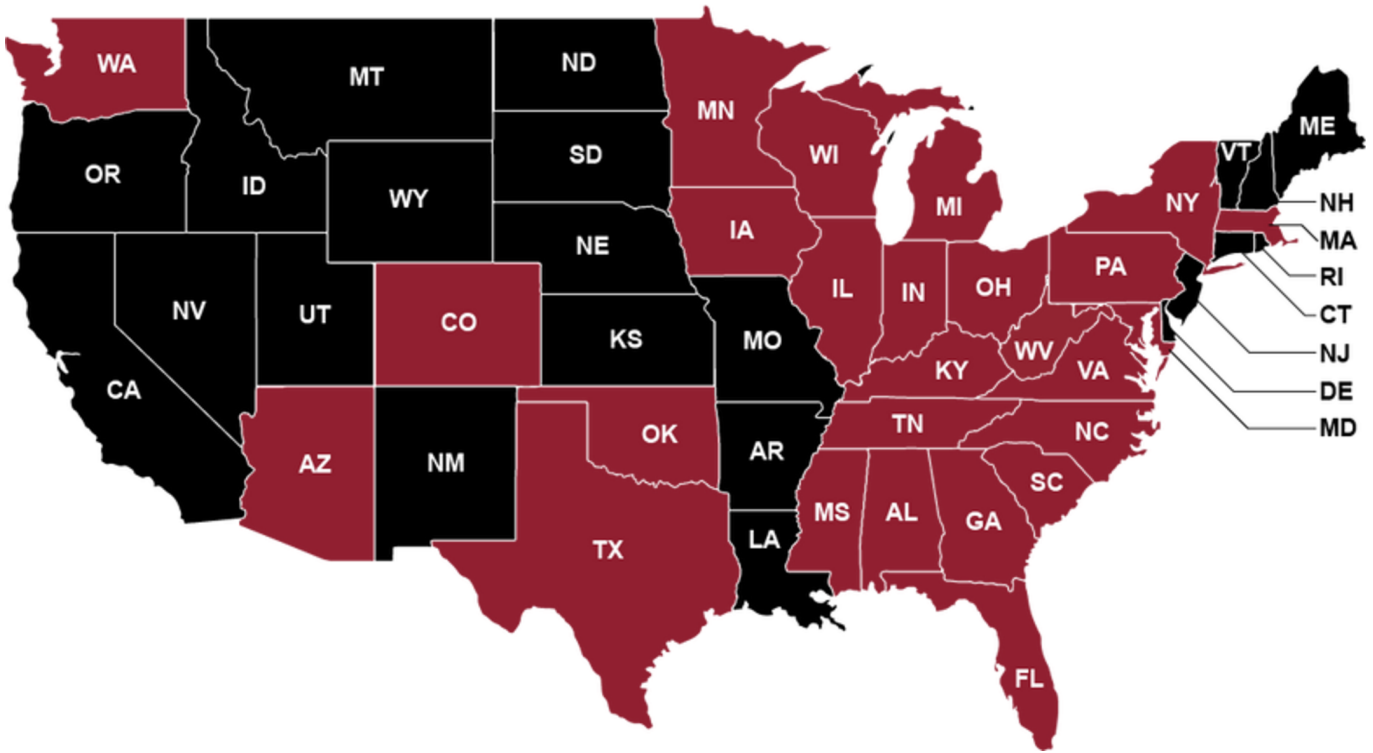


## ENTERTAINMENT



Driven by both the millennial generation and changing desires of most demographic groups, entertainment concepts have created a niche for attracting users who are driven by experiences more than anything. Our long-term goal of investing and developing in cities with a strong demand for these entertainment uses has driven our pursuit of this asset class. In addition, the growth of tenants in this sector with strong sales and favorable financials helps to meet our investment criteria. The Entertainment category will be a large portion of our development pipeline in the next decade.

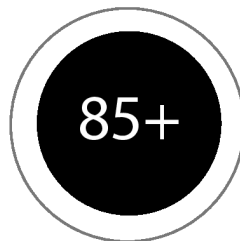




## KEY METRICS



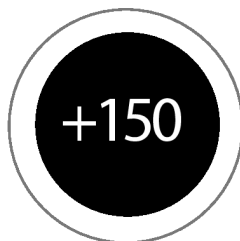
Total Development Pipeline 2024



Company Team Members



Total Assets on our Balance Sheet



Active Projects





**REALTYLINK**  
LLC

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